

Grameen Capital

Catalyzing Inclusive Growth

Microfinance,
SDGs,
the 4th Industrial Revolution
– *Real Power, Real Transformation*



GRAMEEN CAPITAL INDIA LIMITED

The Challenge

UNCTAD estimates annual funding gap of \$2.5 trillion to achieve the SDGs by 2030



“It is imperative to implement innovations that can divert private capital towards development objectives to help bridge the SDG financing gap.”

- United Nations Under-Secretary-General and Executive Secretary of ESCAP Dr. Shamshad Akhtar

The Opportunity

Impact investing is a fast growing and new approach to economic development

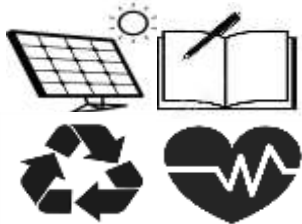
Impact Investing

PHILANTHROPY



Fully oriented to positive impact

THEMATIC INVESTING



Investment in chosen sectors

SUSTAINABLE INVESTING (ESG)



Positive screening

SOCIALLY RESPONSIBLE INVESTING (SRI)



Negative screening

MAINSTREAM INVESTING



No consideration of impact

EXPECTED GROWTH

World Economic Forum expects an investment of \$500 billion by 2020 in impact businesses

FINANCIAL MAJORS ALL IN

Impact is now mainstream. It is an asset class in its own right. Financial majors- Blackrock, Bain, BNP, Goldman, Zurich Insurance, AXA are now investing in impact.

SHIFT IN THE WAY WE DO BUSINESS

Focus on triple bottom line, adoption of the SDGs, geo-political complexities, ubiquitous (and new age) technology and entry of millennials

EVOLVING AND ENABLING LANDSCAPE FOR INVESTMENT IN INDIA

\$5.2 bn invested in India in the last 6 years; \$10 bn projected for 2025

Regulation for Social Venture Capital Funds within AIF; Crowd funding white paper

Priority Sector Guidelines provide additional opportunity for growth- JAM

Enabling regulation on 2% mandatory CSR contribution

R

Results-based financing



U

Ubiquity of Technology



S

Scale



S

Sustainability



I

Impact Investing



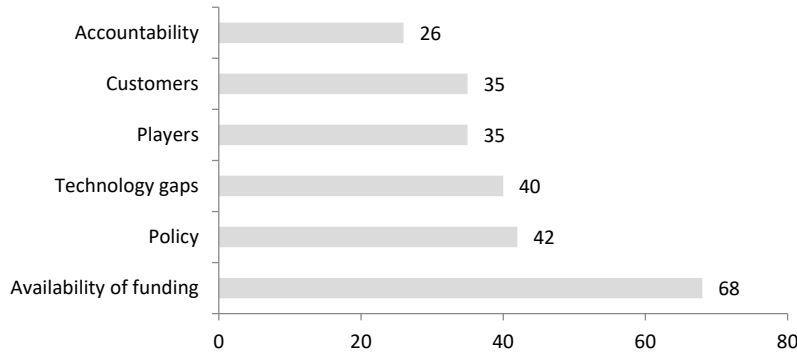
A

Authenticity and measurement



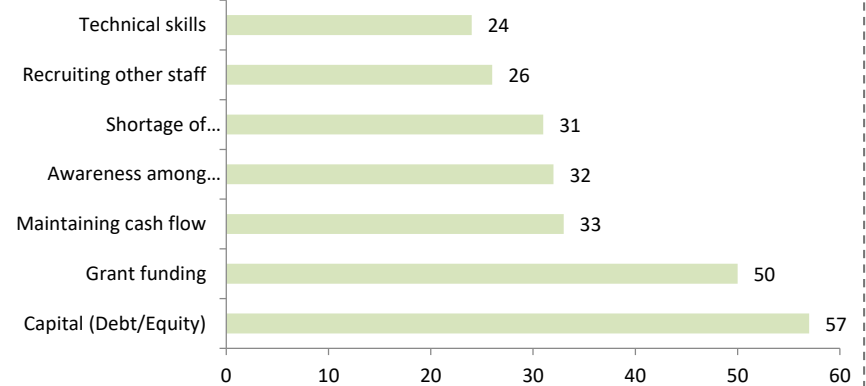
Funding remains the single biggest challenge faced by social enterprises

Challenges to scale (%)



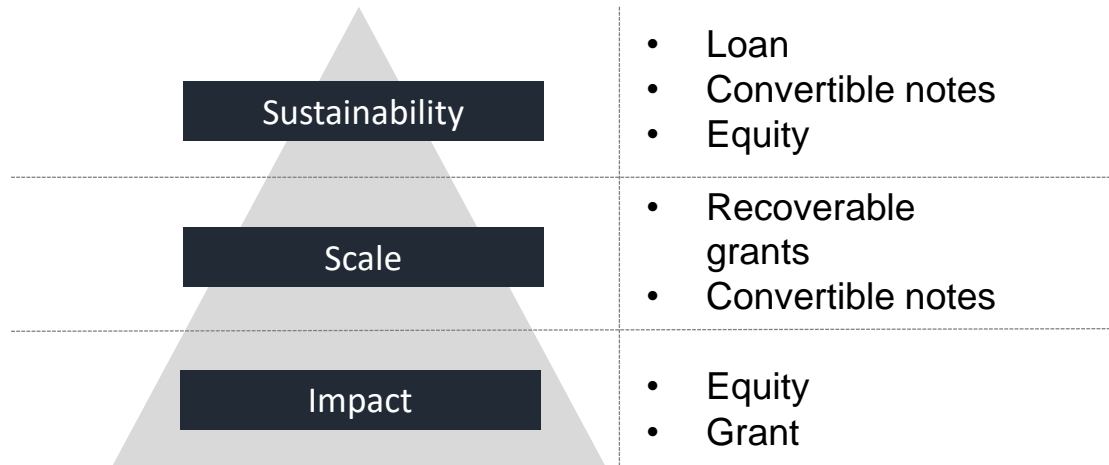
Source: Dasra-AIF 2012

Challenges to scale (%)

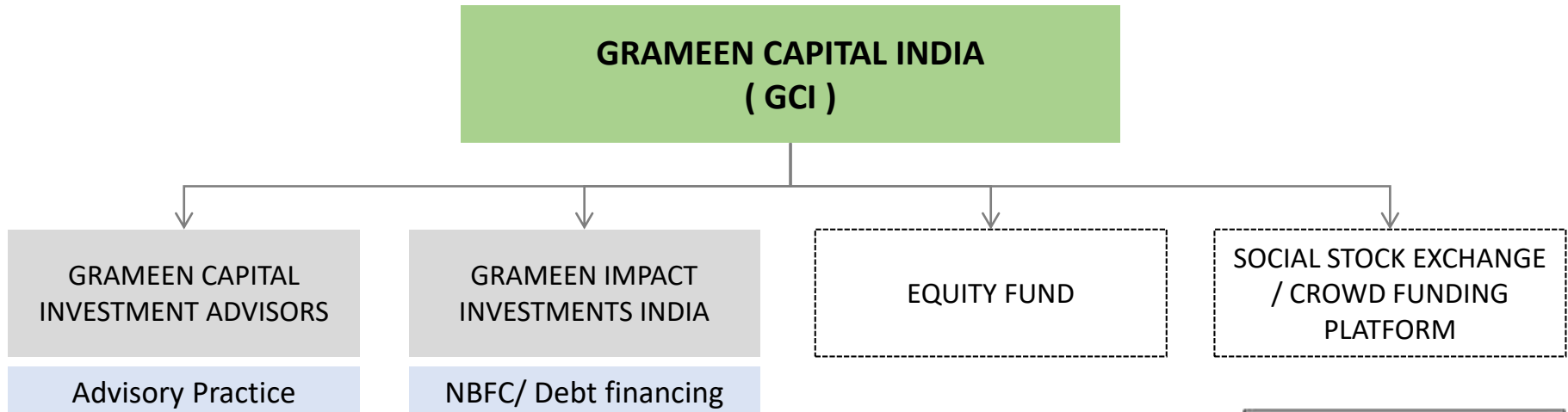


Source: British Council 2016

Philanthropic Investing Toolkit

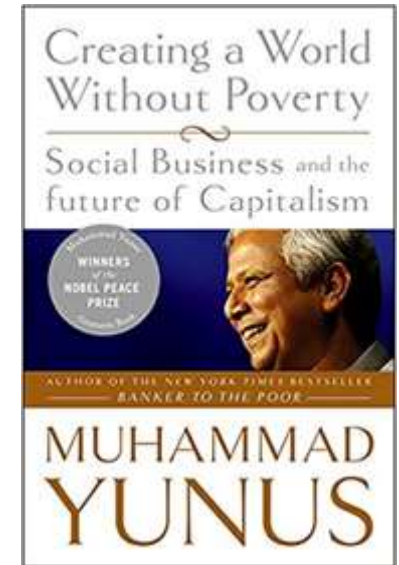


Source: Michael & Susan Dell Foundation



“The fact is that there is plenty of money in any country to lend money to the poor. It is all a question of mobilizing it and making it available to the poor. Grameen Capital India will facilitate access to local capital markets for Indian MFIs.”

*Prof. Yunus, 2006 Nobel Laureate,
in “Creating a World Without Poverty”*



Our deals:
Equity Placement

Completed transactions worth more than INR 2,500 Mn

October 2013



PT Bina Usaha Keluarga

IDR 34 Bn

March 2012



Vienova Education

INR 157 Mn

March 2011



Svasti Microfinance

INR 100 Mn

October 2010



Disha Microfinance

INR 100 Mn

July 2010



Swadhaar Finservice

INR 275 Mn

March 2010



Janalakshmi

INR 500 Mn

March 2010



SMILE











INR 500 Mn

December 2009



Sonata Finance

INR 200 Mn

<p>October 2013</p>  <p>KGFS INR 60 Mn Debt Placement</p>	<p>March 2013</p>  <p>KGFS INR 50 Mn Debt Placement</p>	<p>April 2012</p>  <p>EMFIL INR 150 Mn Debt Placement</p>	<p>April 2012</p>  <p>Sonata Finance INR 140 Mn Debt Placement</p>
<p>March 2012</p>  <p>Mahasemam INR 50 Mn Debt Placement</p>	<p>March 2012</p>  <p>Svasti Microfinance INR 50 Mn Debt Placement</p>	<p>April 2011</p>  <p>Cashpor Micro Credit INR 315 Mn Debt Placement</p>	<p>June 2010</p>  <p>EMFIL INR 100 Mn Debt Placement</p>
<p>March 2009</p>  <p>Bandhan INR 750 Mn Portfolio Sale</p>	<p>November 2008</p>  <p>SKS Microfinance INR 250 Mn Short Term Facility</p>	<p>July 2008</p>  <p>SKS Microfinance INR 1,800 Mn Portfolio Sale</p>	<p>May 2008</p>  <p>Bandhan INR 150 Mn Term Loan</p>

Thank You

Sometimes

I want to ask God
why He allows poverty, famine
and injustice in the world when He
could do something about it,
but I'm afraid He might just
ask me the

same question

